



5 Day Challenge

Generate more £££'s without any more marketing or sitting in more sales meeting

Round Up Guide

Day 1 – Time Is Precious

- Sales and marketing activities tend to slide down the things to do list because we prioritise client work and never seem to have the time to do our own marketing!
- Allocating time to activities which are going to grow your business is a priority!
- Schedule the time to do those important things!
- [Go to Day 1 task](#)



Day 2 – Fortune is in the follow up

80% of sales are made on the 5-12th contact. Not following up means we're leaving money on the table and most sales people don't follow up enough.

If you're in business you're in sales!

Who do you need to follow up with?

[Go to Day 2 task](#)



Day 3 – Hello?

85% of emails aren't read. Junk folders and overflowing inboxes.

Following up on the phone is more likely to lead to a "yes". What alternative ways can you follow up and re-engage.

Let's follow up!

[Go to Day 3 task](#)



Day 4 – Untapped Goldmine

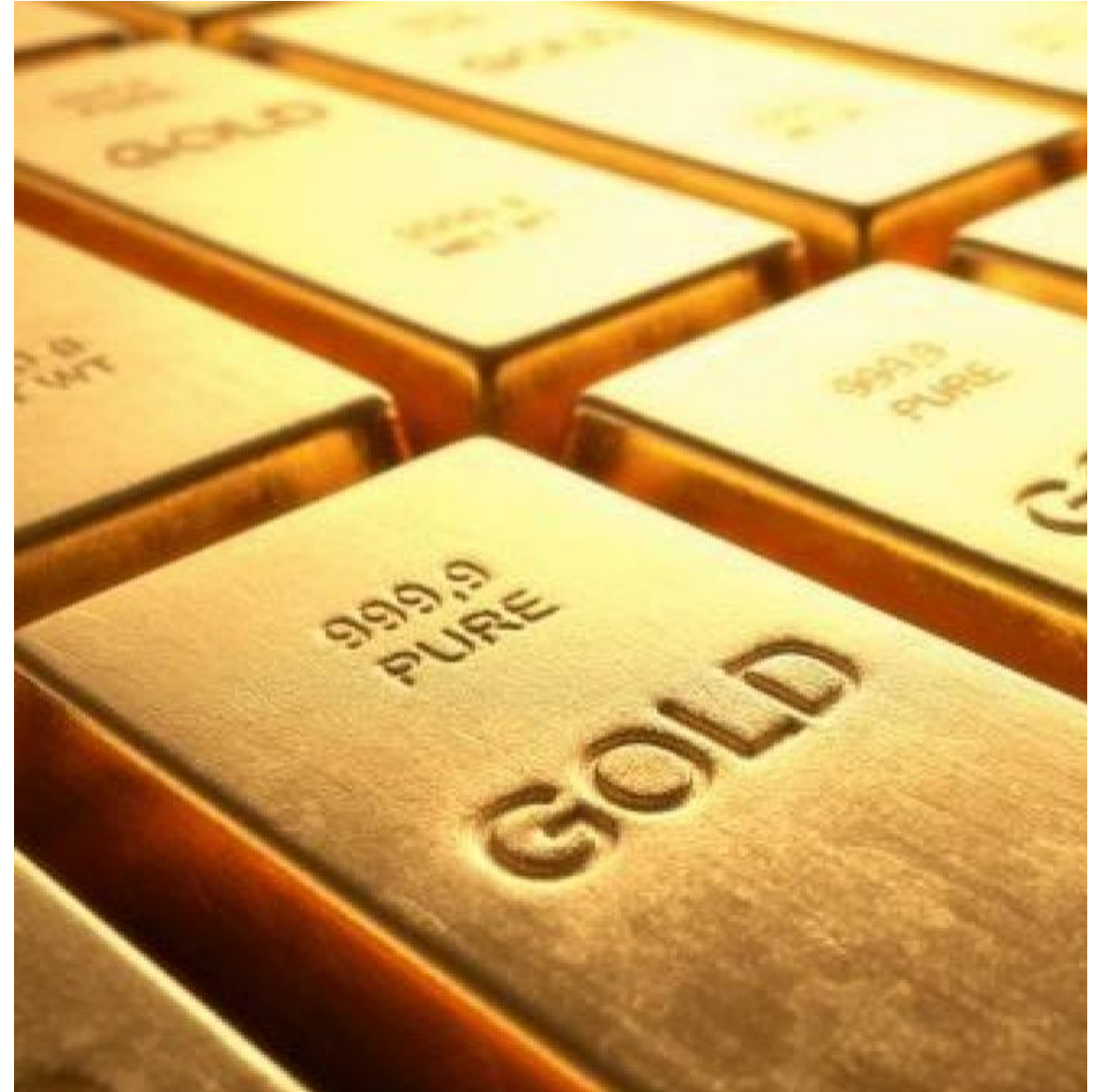
Often consider business growth to be all about getting new clients.

Existing clients will spend more money and buy more products and services from you.

Which of your clients know like and trust you the most?

Which clients could you serve even better?

[Go to Day 4 task](#)



Day 5 – The Price Is Right

Pricing is a window into our soul and reflects how confident we feel.

Having a low cost isn't always helpful and we should be demonstrating the value of what we do.

Make sure your pricing strategy is right.

[Go to Day 5 task](#)



FREE EXCLUSIVE WEBINAR

**How to generate more enquiries and make more
£££'s from clients who'll love you in the next 30 days**

Wednesday 12th February
3.30pm

[Register your place here](#)